

# Solargiga Energy Holdings Limited

# 陽光能源控股有限公司

### **2009 Annual Results**

March 2010

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## Agenda



- **1** Financial Performance
- **2** Business Review
- **3** Future Plans and Strategies
- 4 Open Forum



## Results Highlight



- Due to the global financial crisis, the Group had written-down inventories of RMB172.6 million for 1H 2009
- No further write-down of inventories for 2H 2009 as the market stablised

(RMB million)	1H2009	2H2009	2009	1H2008	2H2008	2008
Revenue	303.7	355.0	658.7	685.5	807.4	1,492.9
Underlying Gross Profit (1)  Underlying Gross Profit Margin (1)	87.0 28.6%	79.8 22.5%	166.8 25.3%	276.7 40.4%	169.0 20.9%	445.7 29.9%
Reported Gross (Loss)/ Profit	(85.6)	79.8	(5.8)	276.7	(51.2)	225.5
(Loss)/ Profit from Operations (2)	(143.0)	44.2	(98.8)	226.0	(105.3)	120.7
(Loss)/ Profit for the Year (2)	(119.7)	21.6	(98.1)	186.3	(99.9)	83.4
Basic EPS (RMB cents)			(5.75)			5.12
Final dividend (RMB cents)			_			1.50

#### Notes:

- (1) Excluded RMB172.6 million of inventory write-down in 2009 (2008: RMB220.2 million)
- (2) Included one-off listing expenses of RMB11.6 million in 1H 2008

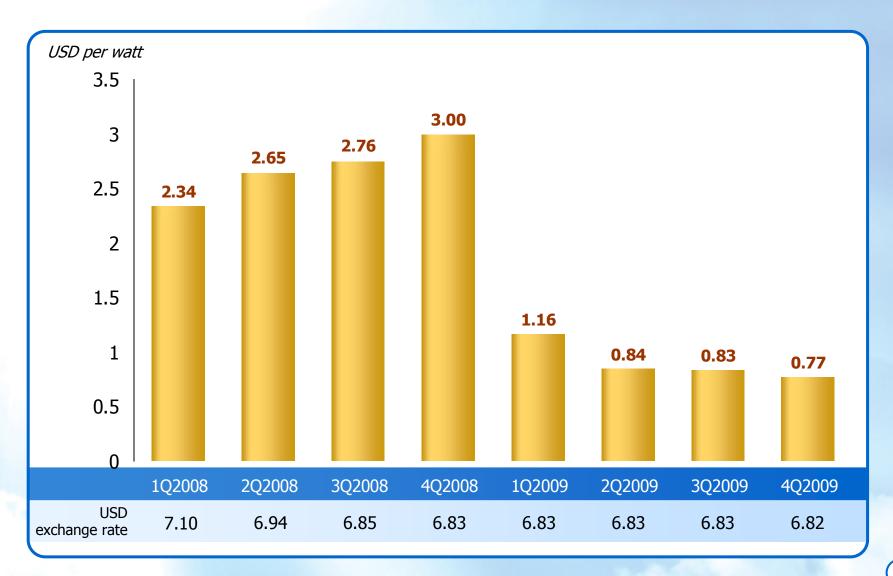
# Turnover – By Business



(RMB million)	1Q 2008	1Q 2008	1Q 2008	1Q 2008	1Q 2009	2Q 2009	3Q 2009	4Q 2009
Processing – Ingot	16.1	12.1	18.6	20.5	13.0	0.2	4.2	1.0
Processing - Wafer	11.1	1.6	2.1	0.3	-	-	0.1	5.5
Self Manufacturing – Ingot	70.5	47.7	24.7	64.7	12.0	0.8	0.8	18.3
Self Manufacturing – Wafer	176.4	250.9	412.7	181.4	131.3	117.0	156.1	151.2
Reclaiming and others	67.7	31.4	56.1	26.3	20.0	9.4	7.7	10.1
Total	341.8	343.7	514.2	293.2	176.3	127.4	168.9	186.1

## Self Manufacturing Wafer ASP

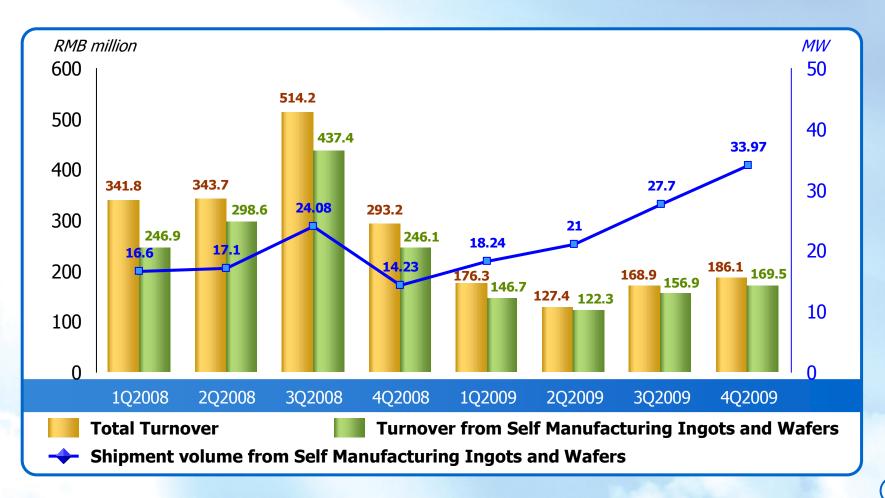




### **Turnover and Shipments**



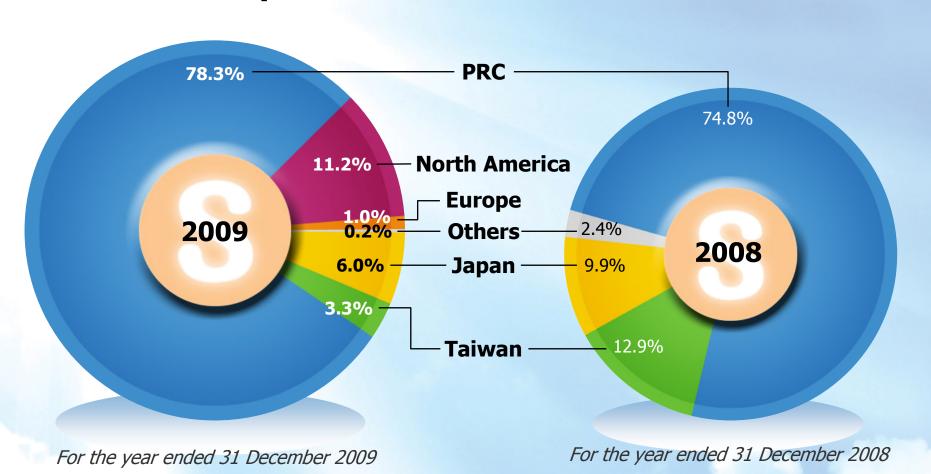
- Significant increase in shipments especially in 2H 2009
- Turnover of 2H 2009 gradually improved due to global economic rebound



## Turnover — By Geography



### **Expansion in overseas market**



# Key Financial Figures



	As at 31 December 2009	As at 31 December 2008	Change
Debt to Equity Ratio (net debt/ equity)	5.9%	Net Cash	N/A
Current Ratio (Times)	2.3	2.2	+0.1
Cash & Bank Balances (RMB million)	280.3	295.4	-5.1%
Net Assets (RMB million)	1,407.3	1,263.5	+11.4%
Inventory Turnover (Days)	230	77	+153
<b>Trade Receivables Turnover</b> (Days)	77	23	+54
Trade Payable Turnover (Days)	61	26	+35



### Market Overview



Market rebound and ASP of raw materials and products stablised

Rebound after financial crisis

Copenhagen Summit China support policies

- Global temperature should not be increased by more than 2 degrees Celsius
- In the next three years, developed countries will provide subsidies of USD30 billion to developing countries in order to combat global climate warming
- "Solar Energy Action Programme" (太陽能行動計劃) initiated by The Chinese Academy of Sciences in mid-January 2009
- "Golden Sun Programme" (金太陽計劃) in July 2009
  - 50% subsidy of investment for gridconnected photovoltaic projects
  - Up to 70% subsidy of investment for off-grid photovoltaic projects in regions with no grid power

## **Explored Fund-raising Platform**



# Issued the Taiwan Depositary Receipts ("TDR") commenced trading on the Taiwan Stock Exchange on 11 December, 2009



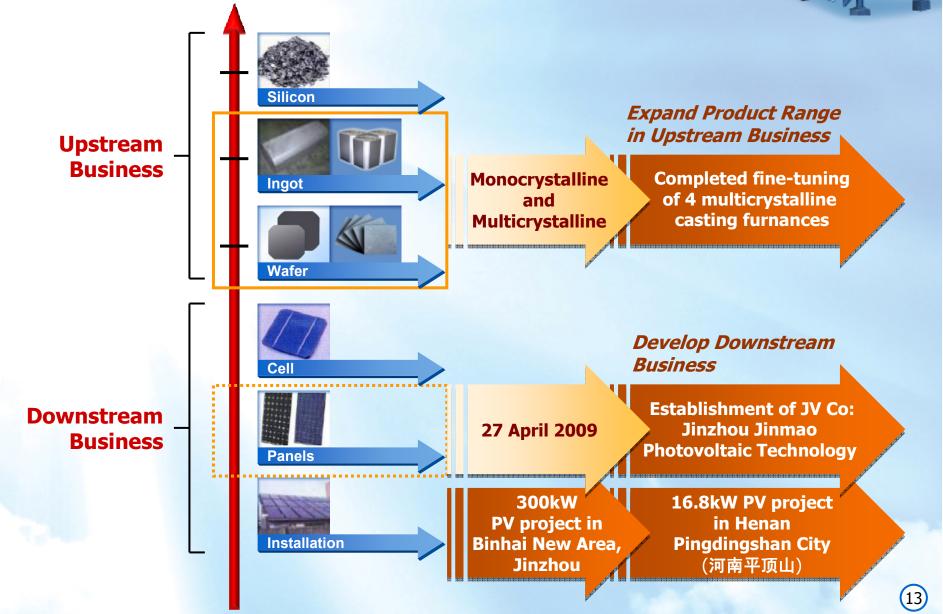
Net proceeds used for purchasing machinery and equipment

Broaden and diversify the existing shareholder base

Provide an additional fund-raising platform for future expansion plans

## **Expanded Product Range**





### Diversified into Downstream Business



 300 kW PV power pilot projects in Binhai New Area, Jinzhou

 An integrated project with various PV power generation modes, including terrestrial PV power generating systems, BIPV systems, solar roof systems, solar street light systems

 Total investment: RMB11 million BIPV of car park

 Commenced power generation on 3 November 2009

Anchored Solar Roof Tiles



## **Expanded Production Capacity**



The annual light energy conversion capability target in early 2009 was 200MW. Via technology and production efficiency enhancement, the capability increased from 200MW to 350MW of the end of 2009



Recycled	polysilicon	with
upgraded	facilities	

**4,200 tonnes** 

**Annual capacity of ingots** 

350MW

**Annual capacity of wafers** 

**210MW** 

**Annual capacity of modules** 

**50MW** 

Number of Ingot Pullers: 197



Number of Casting furnaces: 4



Number of Wiresaws: 40



## Enhanced R&D Technology



Know-how exchange & close collaboration with international strategic investors



Lowered production cost while upgrading quality

Increased productivity with high quality output

Continuous enhancement on ingot size, wafer thickness and recycling technique:
Succeed in producing monocrystalline silicon wafer of 150 µm in thickness



### Worldwide Supporting Policies



### China

■ The launch of "Development plan for emerging energy industries (新兴能源产业发展规划)" in September 2009 required the solar power to reach the target of 20GW in 2020

### **United States**

The White House issued a statement on 30 January 2010, setting a U.S. greenhouse gas emission reduction target, whereby the scale of 2010 green-house gas emissions be reduced by 28% based on the levels in 2005

### Europe

 A binding European Union-wide target has been endorsed by EU leaders to source 20% of their energy needs from renewables by 2020

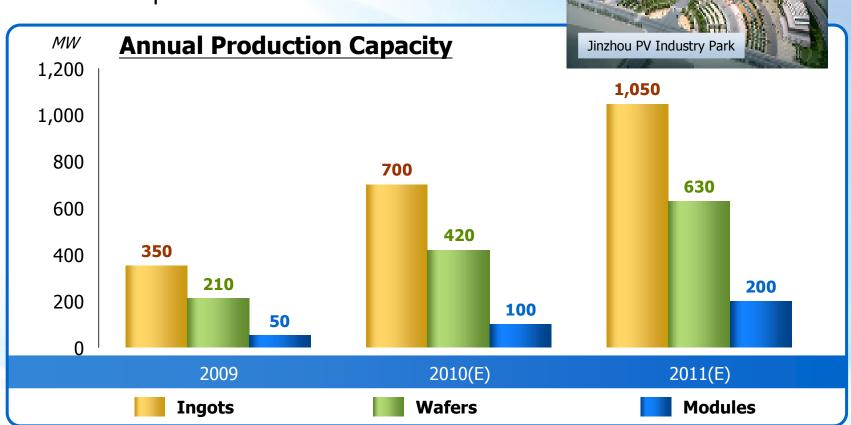
### Japan

Guarantee green-house gas emission reduced by 25% in 2020 based on the level in 1990

## **Expand Production Capacity**



 Complete the construction of new production plant in Jinzhou which can accommodate 200 monocrystalline silicon ingot pullers, 40 wiresaws and module production lines of 100MW in 2010



## Strengthen R&D Capabilities



### **Enhance efficiency and reduce operating costs**

1

Develop the production of larger wafers: 156mm x 156mm small rounded corners and rightangled monocrystalline wafers

2

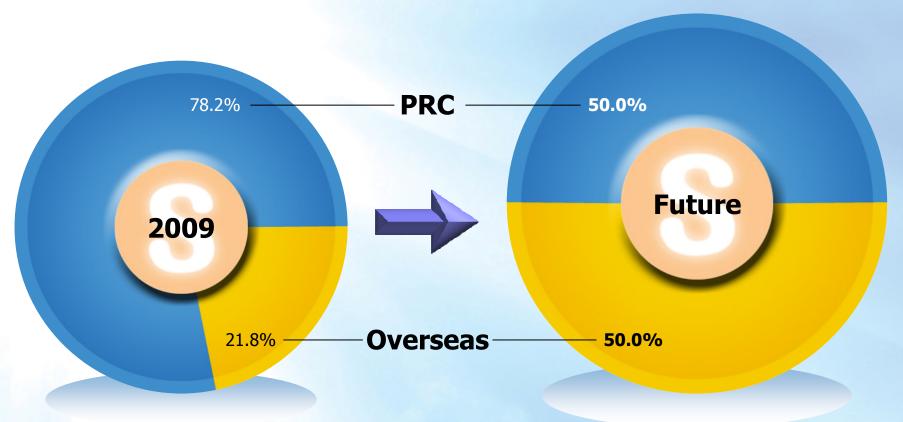
Develop the production of thinner wafers: monocrystalline wafers of 150µm 3

Develop wafers for the production of solar cells with high conversion efficiency 4

Optimise ability
on reclaiming and
improving ingot
crystallisation,
wafer slicing and
polysilicon
recycling and
upgrading

## **Expansion in Overseas Markets**





For the year ended 31 Dec 2009

In 2009, the Group established a Shanghai sales center, and sent sales representatives to Japan, the United States and other overseas markets

